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Leadership Interview: Nikolai Grigorev, president, Havila

We talk to Nikolai Grigorev, president of Havila and learn about his business and why he became an organiser of ECOTRANS 2020.

Please tell us about Havila.

Havila provides a logistics service for the transportation of dry bulk and liquid bulk. The service is bespoke to each client's needs and is delivered by a fleet of 600 iso tank containers, and 400 rail platforms on the 1520mm railway gauge across our own network of one-stop depots and rail infrastructure. The company operates in accordance with ISO9001 standards and is a long time member of industry associations such as EPCA, EFTCO, and ITCO.

What are the company's prime markets?

The company's prime markets are the former Soviet Union countries, East European countries, and the Benelux area. Also, we operate in deep sea destinations like India, China, Brazil, and Turkey via a network of professional agents.

In which industries is the company most active?

Havila is mostly active in the chemical and food and feed grade production industries. The range of clients we serve extends from family-owned trading companies through to major international chemical and food and feed grade producers. And with whom we

have a long term contractual relationship.

I see that you are part of the organising team for Ecotrans 2020, how did the idea for this event come about?

The idea came in 2018 when after attending numerous fairs and conferences in Europe dedicated to the logistical needs of the liquid chemical, food, and feedstuff industries. At the time, such events did not exist in Russia so the other event organisers and I decided to be the pioneers in this area by hosting ECOTRANS 2020 in Moscow, Russia.

When will the event take place?

The event is scheduled for the 16th April and hopefully, in the future, it will act as the kick-start for a series of events showcasing innovative logistics solutions for the liquid chemical, food, and feed grade industries.

What is the format for the event?

The event will last for one day and includes keynote presentations and discussions, and in between presentations there are opportunities for networking with delegates and speakers. We believe that this is a very effective format as it allows delegates to

hear keynote presentations and to share their opinion on the topic being discussed.

Which topics will be covered during the event?

The range of topics includes manufacturing, depots, and ecology. The topic of ecology is gaining particular importance worldwide as governmental and non-governmental place greater scrutiny on waste treatment when cleaning containers.

Who should attend the event?

The event is for logistics professionals who want to be updated on the latest innovations in their industry and at the same time expand their network of C-suite business relationships.

We look forward to seeing you at our conference! Full details of the event can be found on www.ecotrans-moscow.com

"Havila serves the chemical, food and feed industries. Our clients include family owned businesses and major international companies."

Nikolai Grigorev
president
Havila Group

